Mediconsult becomes "Trends Gazelle" Company third year in a row

BRUSSELS - Mediconsult, the outsourcing division of Vandycke & Partners, the well-known recruitment agency in Healthcare, has made the list of Trends Gazelle companies 2013 for the third year running and has achieved one of its highest rankings thus far. The list is published annually and contains an overview of fastest growing companies in Belgium that enhance the competitive ability of a region and influence the entrepreneurial climate in a positive way. Making the list three consecutive years is very rare for any company. Mediconsult is thrilled with the award.

Mediconsult has grown rapidly these last few years as the outsourcing agency saw a surge in both client demand and people willing to embrace the consultant lifestyle. Due to their unique positioning in filling more high-level and complex consultancy needs, they were able to fill a niche by being fully dedicated to the Healthcare industry and working both internally and externally with industry experts.

Thanks to their innovative concept of working with a wide range of independents, they were able to fill a gap in the market, untaken by any other agency. Their clinical department knows the strongest growth, thanks to a large group of highly experienced consultants in both the Pharmaceutical and Medical Devices industry. Over the last year the outsourcing agency added three more of the pharma & medical device worldwide Top 20 companies to its portfolio.

Influx of consultants

The last years have also brought a huge influx of consultant from other outsourcing agencies making the transition from agencies specializing in more junior profiles to the more senior positions at Mediconsult. *"As the Clinical Research industry matures, it is only normal companies require less junior profiles and more clients are focusing on experienced consultants – this has always been Mediconsult's key area of expertise. The combination of Mediconsult having more senior roles & having a stronger support base and clients for this type of consultant has created a surge of consultants moving away from their respective outsourcing agencies and joining Mediconsult"*, says Waldo Vervoort, Associate Director Clinical Research at Mediconsult.

Concept

"Fast growing companies are a major contributor to the economic dynamics of a region. These 'Gazelle' companies are sources of innovation, create employment and are often considered an inspiring role model for other (young) companies. Trends, the financial-economic magazine wants to enhance cross-pollination between these fast-growing companies by highlighting their performance, thereby creating an optimal platform for independent entrepreneurship", according to the Trends Gazelle website.

Selection procedure

Businesses can become a "Trends Gazelle" when the editors of Trends independently verify if these companies have enough operational independence, are at least five years operational and have created at least 20 new jobs since they have been in business. Afterwards Trends will check, based on the information given in the company guide 'Trends Top 100.000', which of the companies have grown fastest in terms of turnover (or gross margin for the smaller businesses), number of employees and cash flow.

Mediconsult was on the list in 2011, 2012 and now, once again in 2013. *"We had strong ambitions to make it a three-in-a-row. Now that we made the list again, I see no reason why we shouldn't be able to make it a fourth and a fifth time. 2013 has had a very good start. We continue to move from strength to strength with a highly successful basic formula whilst our major competitors are mostly in decline.".*, concludes Marc Dubois, Business Unit Director at Mediconsult.

Vandycke & Partners / Mediconsult would like to take this opportunity to thank their clients and partners for the many years of co-operation which have made this growth possible. With this support at their side, it is the ambition of the firm to continue this development in the years to come.